

## Club Health Assessment for District 385 through March 2014

| TERNATIONAL                   |                     | Status  |  |                         | N                         | lember               | ship   |                                     |   | Reports   |   |                       |                               |                           |  |                    | LCIF                                       |
|-------------------------------|---------------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|-------------------------------|---------------------------|--|--------------------|--|
| Club Club<br>Number Name      | Charter<br>Date     | Current<br>Status   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported | No<br>Active<br>Email **  | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                               |                     | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than<br>one year                   | repeat                |                               | officers that do not have |  |                    |  |
| Clubs less than two y         | ears old            |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |                           |  |                    |  |
| 117085 BEIJING BO YA          | 06/04/2012          | Active  | 44   | 27                      | 0                         | 27                   | 158.82%  | 23                                  |   | 2   |   |                       | N                             | P,S,T                     | 11   |                    | \$1000.00                                  |
| 119425 BEIJING CHUAN          | QI 05/21/2013       | Active  | 34   | 23                      | 9                         | 14                   | 70.00%   | <u> </u>                            | 0   | 2   |   | 2                     |                               | P,S,T,M                   | N/R  |                    |  |
| 119282 BEIJING FRIENDS        | SHIP 05/02/2013     | Active  | 21   | 4                       | 3                         | 1                    | 5.00%  | 6 0                                 | 0   | 2   |   | 2                     |                               |                           | N/R  |                    |  |
| 117084 BEIJING HAI YI         | 06/04/2012          | Active(1)   | 10   | 12                      | 2                         | 10                   | 100.00%  | 0                                   | 0   | 2   |   | 3                     |                               | P,T                       | N/R  |                    |  |
| 121221 Beijing Haihe          | 01/23/2014          | Newly Chartered   | 27   | 27                      | 0                         | 27                   | 100.00%  | <u> </u>                            |   | 0   |   |                       |                               | S,T,M                     | N/R  |                    |  |
| 120441 Beijing Jing Rui       | 09/30/2013          | Active  | 19   | 20                      | 1                         | 19                   | 100.00%  | <u> </u>                            | 0   | 2   |   |                       |                               | P,S,T,M                   | N/R  |                    |  |
| 117082 BEIJING JING WU        | J 06/08/2012        | Active  | 8  | 7                       | 1                         | 6                    | 300.00%  | 15                                  | 1   | 3   |   | None                  |                               |                           | N/A  | 90+ Days           |  |
| 117181 BEIJING LAN TIAN       | N 06/30/2012        | Active  | 41   | 25                      | 1                         | 24                   | 141.18%  | 20                                  | 2   | 1   |   |                       | N                             | P,S,T                     | N/R  |                    | \$1000.00                                  |
| 117086 BEIJING LE HUO         | 06/08/2012          | Active  | 15   | 8                       | 2                         | 6                    | 66.67%   | i 19                                | 2   | 2   |   |                       | N                             | P,S                       | N/R  |                    |  |
| 120068 Beijing Long Ai        | 07/30/2013          | Active  | 24   | 24                      | 0                         | 24                   | 100.00%  | <u> </u>                            |   | 1   |   |                       |                               | P,S,T,M                   | N/R  |                    |  |
| 121222 Beijing Nengliang      | 01/23/2014          | Newly Chartered   | 32   | 32                      | 0                         | 32                   | 100.00%  | 0                                   |   | 0   |   |                       |                               |                           | N/R  |                    |  |
| 121223 Beijing Niandai        | 01/23/2014          | Newly Chartered   | 29   | 29                      | 0                         | 29                   | 100.00%  | 0                                   |   | 0   |   |                       |                               | P,S,T,M                   | N/R  |                    |  |
| 116389 BEIJING TONG DI        | E 04/10/2012        | Active(1)   | 9  | 2                       | 3                         | -1                   | -10.00%  | <u> </u>                            | 0   | 8   |   | 3                     |                               | P,S,T                     | N/R  |                    |  |
| 121226 Beijing Xingguang      | 01/24/2014          | Newly Chartered   | 25   | 25                      | 0                         | 25                   | 100.00%  | <u> </u>                            |   | 2   |   |                       |                               | P,S,T,M                   | N/R  |                    |  |
| Clubs more than two           | years old           |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |                           |  |                    |  |
| 116434 BEIJING 2ND LI C       | CHENG 03/27/2012    | Active  | 35   | 15                      | 2                         | 13                   | 59.09%   | 21                                  | 2   | 1   |   |                       | N                             | S,T                       | N/R  |                    | \$20.00                                    |
| 107628 BEIJING AI YUE         | 02/22/2010          | Active  | 33   | 12                      | 2                         | 10                   | 43.48%   | 28                                  | 3   | 6   |   |                       | N                             | P,S,T                     | N/R  |                    |  |
| 116366 BEIJING BO AI          | 03/21/2012          | Active  | 23   | 0                       | 2                         | -2                   | -8.00%   | 25                                  | 1   | 9   |   |                       |                               | P,S,T                     | 6  |                    |  |
| 106447 BEIJING CENTUR         | RY 08/31/2009       | Active  | 22   | 7                       | 2                         | 5                    | 29.41%   | i 19                                | 2   | 0   |   | 2                     | N                             | Р                         | N/R  |                    | \$1000.00                                  |
| 110830 BEIJING CHAO Y         | ANG 04/13/2011      | Active  | 63   | 31                      | 5                         | 26                   | 70.27%   | 45                                  | 2   | 0   |   |                       | N                             | P,T                       | 10   |                    | \$1000.00                                  |
| 116424 BEIJING GELIVAE        | BLE 03/26/2012      | Active(1)   | 11   | 1                       | 0                         | 1                    | 10.00%   | 5 15                                |   | 6   |   | 3                     |                               | Р                         | N/R  | 90+ Days           |  |
| 107614 BEIJING GUANG<br>GUANG | HUA YANG 02/19/2010 | Active(2)   | 29   | 27                      | 0                         | 27                   | 1350.00%   | 13                                  |   | 1   |   | None                  |                               |                           | N/A  |                    | \$1000.00                                  |
| 103935 BEIJING GUANGH         | HUA 11/07/2008      | Active  | 60   | 19                      | 1                         | 18                   | 42.86%   | 48                                  | 2   | 2   |   |                       | N                             | P,S,T                     | 63   |                    | \$8000.00                                  |
| 112076 BEIJING HONG Y         | E 08/19/2011        | Active  | 42   | 9                       | 0                         | 9                    | 27.27%   | 25                                  |   | 1   |   |                       | N                             | P,S,T,M                   | 9  | 90+ Days           |  |
| 98203 BEIJING HOPE            | 12/22/2006          | Active  | 34   | 10                      | 1                         | 9                    | 36.00%   | 28                                  | 3   | 1   |   |                       | N                             | P,M                       | N/R  |                    |  |
| 116425 BEIJING JIA YING       | 03/26/2012          | Active  | 20   | 0                       | 0                         | 0                    | 0.00%  | 20                                  |   | 12  |   |                       | N                             | Р                         | N/R  | 90+ Days           |  |



## Club Health Assessment for District 385 through March 2014

| WIERNATIONA    | <b>y</b>           |                 | Status  | ship   |                         |                           |                      |  | Finance                             | LCIF  |   |  |                       |                               |                           |  |                    |  |
|----------------|--------------------|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|--|-----------------------|-------------------------------|---------------------------|--|--------------------|--|
| Club<br>Number | Club<br>Name       | Charter<br>Date | Current<br>Status   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report            | President<br>Rotation | Vice<br>President<br>Reported | No<br>Active<br>Email **  | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |                    |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | When<br>more than<br>one year<br>appears in<br>red | repeat                |                               | officers that do not have |  |                    |  |
| 110803 BEIJ    | JING JING HUA      | 04/13/2011      | Active  | 13   | 2                       | 1                         | 1                    | 8.33%  | 19                                  | 2   | 6   |  |                       | Ν                             | S,T                       | 30   |                    |  |
| 116422 BEIJ    | IING JING YING HUI | 03/26/2012      | Active  | 22   | 12                      | 5                         | 7                    | 46.67%   | 21                                  | 2   | 3   |  |                       |                               | Р                         | N/R  | 90+ Days           |  |
| 107613 BEIJ    | IING KUAI LE 100   | 02/19/2010      | Active  | 32   | 16                      | 5                         | 11                   | 52.38%   | 39                                  | 1   | 2   |  |                       |                               | P,T                       | N/R  |                    |  |
| 107615 BEIJ    | IING LE XING       | 02/19/2010      | Active(1)   | 11   | 5                       | 6                         | -1                   | -8.33%   | 0                                   | 1   | 1   |  | 2                     |                               | P,T                       | N/R  |                    |  |
| 112065 BEIJ    | JING LI CHENG      | 08/17/2011      | Active(1)   | 16   | 16                      | 0                         | 16                   | 100.00%  | 0                                   |   | 5   |  |                       |                               | P,S,T                     | N/R  |                    |  |
| 107607 BEIJ    | IING LIAN CHENG    | 02/19/2010      | Active  | 13   | 0                       | 0                         | 0                    | 0.00%  | 23                                  |   | 9   |  |                       | Ν                             | Р                         | 14   | 90+ Days           |  |
| 116435 BEIJ    | JING LIAN JIA      | 03/27/2012      | Active(1)   | 9  | 1                       | 0                         | 1                    | 12.50%   | 20                                  |   | 7   | 1  | None                  |                               |                           | N/A  |                    |  |
| 116456 BEIJ    | IING QING TING     | 03/28/2012      | Active(1)   | 25   | 10                      | 2                         | 8                    | 47.06%   | 21                                  | 1   | 2   |  |                       | Ν                             | P,S                       | N/R  |                    |  |
| 106327 BEIJ    | JING RENDA         | 08/20/2009      | Active  | 37   | 14                      | 0                         | 14                   | 60.87%   | 25                                  |   | 2   |  |                       |                               | P,S,T                     | N/R  |                    | \$1000.00                                  |
| 116458 BEIJ    | IING SHEN REN      | 03/28/2012      | Active  | 13   | 4                       | 1                         | 3                    | 30.00%   | 19                                  | 2   | 0   |  |                       | N                             | P,S,T,M                   | N/R  |                    |  |
| 116368 BEIJ    | IING SHI YOU       | 03/21/2012      | Active(1)   | 42   | 24                      | 1                         | 23                   | 121.05%  | 18                                  | 0   | 2   |  |                       | N                             | P,S,T                     | N/R  |                    |  |
| 116460 BEIJ    | JING TAI HE        | 03/28/2012      | Active  | 49   | 25                      | 0                         | 25                   | 104.17%  | 28                                  |   | 2   |  |                       | N                             | P,S,T                     | 14   |                    |  |
| 107627 BEIJ    | IING TAN SUO       | 02/22/2010      | Active  | 26   | 1                       | 0                         | 1                    | 4.00%  | 28                                  |   | 8   |  |                       | N                             | P,S,T,M                   | N/R  | 90+ Days           |  |
| 107624 BEIJ    | IING TIAN SHI      | 02/19/2010      | Active  | 21   | 2                       | 0                         | 2                    | 10.53%   | 18                                  |   | 1   |  |                       | N                             | P,M                       | 19   |                    |  |
| 98204 BEIJ     | IING XIANGSHAN     | 12/22/2006      | Active  | 25   | 10                      | 3                         | 7                    | 38.89%   | 27                                  | 4   | 2   |  |                       | N                             | P,S,T                     | N/R  |                    |  |
| 107675 BEIJ    | IING XIE SHOU      | 02/24/2010      | Active  | 26   | 18                      | 3                         | 15                   | 136.36%  | 16                                  | 3   | 1   |  |                       | N                             | P,S,T                     | N/R  |                    |  |
| 107621 BEIJ    | IING YING XIONG    | 02/19/2010      | Active(1)   | 24   | 10                      | 6                         | 4                    | 20.00%   | 0                                   | 0   | 0   |  |                       |                               | P,T,M                     | N/R  |                    |  |
| 112067 BEIJ    | JING YONG HENG     | 08/22/2011      | Active(1)   | 14   | 0                       | 5                         | -5                   | -26.32%  | 20                                  | 2   | 6   |  |                       | N                             | P,S,T                     | 14   |                    |  |
| 107704 BEIJ    | JING YUAN MENG     | 03/03/2010      | Active  | 43   | 20                      | 0                         | 20                   | 86.96%   | 19                                  |   | 0   |  |                       | N                             | P,S,T                     | 4  |                    |  |
| 116465 BEIJ    | IING ZHI QUAN      | 03/29/2012      | Active(1)   | 34   | 14                      | 0                         | 14                   | 70.00%   | 20                                  |   | 2   |  |                       | N                             | P,S,T,M                   | 11   |                    |  |
| 116464 BEIJ    | JING ZHI YUAN      | 03/29/2012      | Active  | 50   | 27                      | 9                         | 18                   | 56.25%   | 32                                  | 1   | 2   |  |                       | N                             | P,S                       | N/R  |                    | \$1000.00                                  |
| 116419 BEIJ    | JING ZHU FENG      | 03/26/2012      | Active(1)   | 9  | 2                       | 0                         | 2                    | 28.57%   | 8                                   |   | 8   |  | 2                     |                               | Р                         | N/R  | 90+ Days           |  |
| 107612 BEIJ    | JING ZI QIANG      | 02/19/2010      | Active(1)   | 16   | 6                       | 2                         | 4                    | 33.33%   | 15                                  | 2   | 0   |  |                       |                               |                           | N/R  |                    |  |
| 89240 CHI      | NA BEIJING         | 09/08/2005      | Active  | 22   | 6                       | 7                         | -1                   | -4.35%   | 29                                  | 2   | 0   |  |                       | N                             | P,S,T                     | N/R  |                    |  |

Clubs Cancelled Previous Fiscal Year - Clubs Cancelled within last 12 months may be reinstated

| Club   | Club | Charter | Current | Cancellation |
|--------|------|---------|---------|--------------|
| Number | Name | Date    | Status* | Date         |



## Club Health Assessment for District 385 through March 2014

| ERMATIONAL  |                            | Status Membership                    |                |             |  |                           |  |                                 |                                     |                      |  | Financ                              | e LCIF  |   |  |                       |   |                                    |  |   |   |
|---|----------------------------|--------------------------------------|----------------|-------------|--|---------------------------|--|---------------------------------|-------------------------------------|----------------------|--|-------------------------------------|---|---|--|-----------------------|---|------------------------------------|--|---|---|
| Club Club<br>Number Name  |                            |                                      | harter<br>Date |             | Current<br>Status  | : 1                       | Current<br>Member<br>Count                     | YTD<br>Members<br>Added         | YTD<br>Members<br>Dropped           | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report            | President<br>Rotation | Vice<br>President<br>Reported               |                                    | Months<br>Since Las<br>Activity<br>Report ** | Accoun                                    | 1   |
|   |                            |                                      |                | 0           | mber of to<br>n status of<br>within lacture<br>two year<br>in bracke | quo<br>st r               | If below<br>15<br>nembers<br>appears<br>in red | 3                               |                                     |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red | •                                   |   | If no report<br>in 3<br>months<br>appears in<br>red | When<br>more than<br>one year<br>appears in<br>red | repeat                |   | officers that                      |  |   |   |
| 116427 BEIJING BAO MA   |                            | 04/                                  | 10/2012        | Ca          | ancelled(  | (8*)                      | 10/31/20                                       | 012                             |                                     |                      |  |                                     |   | •   |  |                       |   |                                    |  | •   | •   |
| 116324 BEIJING BEI LEI QI   | ng niai                    | N 03/                                | 14/2012        | Ca          | ancelled(  | (8*)                      | 01/31/20                                       | 013                             |                                     |                      |  |                                     |   |   |  |                       |   |                                    |  |   |   |
| 116420 BEIJING GUANG M  | ING                        | 03/2                                 | 26/2012        | Ca          | ancelled(  | (8*)                      | 09/30/20                                       | 012                             |                                     |                      |  |                                     |   |   |  |                       |   |                                    |  |   |   |
| 116426 BEIJING JIN SHI  |                            | 04/                                  | 10/2012        | Ca          | ancelled(  | (8*)                      | 10/31/20                                       | 012                             |                                     |                      |  |                                     |   |   |  |                       |   |                                    |  |   |   |
| 107616 BEIJING LE SHAN  |                            | 02/                                  | 19/2010        | Ca          | ancelled(  | (6*)                      | 03/29/20                                       | 013                             |                                     |                      |  |                                     |   |   |  |                       |   |                                    |  |   |   |
| 107676 BEIJING LE YOU   |                            | 02/2                                 | 24/2010        | Ca          | ancelled(  | (8*)                      | 07/31/20                                       | 012                             |                                     |                      |  |                                     |   |   |  |                       |   |                                    |  |   |   |
| 110560 BEIJING ZHI YOU  |                            | 03/                                  | 14/2011        | Ca          | ancelled(  | (8*)                      | 04/30/20                                       | 013                             |                                     |                      |  |                                     |   |   |  |                       |   |                                    |  |   |   |
| Current YTD YTD Total New Cancelled Clubs Clubs Clubs Count Count Count | YTD<br>Net<br>Club<br>Gain | Current<br>Total<br>Members<br>Count | YTD<br>Add     | YTD<br>Drop | YTD<br>Net<br>Growth   | YTD<br>Net<br>Growth<br>% | Co<br>M  | ember<br>unt 12<br>onths<br>Ago | Averag<br>Membe<br>Count<br>Per Clu | er with              | of Clubs<br>h less than<br>20<br>nembers                   | % No<br>MMR<br>in<br>3 Months       | % No<br>Officer<br>Report in<br>12 Months           | % of Clubs<br>with<br>balance<br>90+ days           | Numbe<br>of Club<br>in<br>Status Q                 | s<br>in l             | tatus Quo<br>Clubs<br>Financial<br>spension | Number<br>of<br>Cancelled<br>Clubs | Average<br>Cancelled<br>Club<br>Age          | Members<br>Lost<br>Due to<br>Cancellation | % of Clubs<br>Cancelled for<br>Non-Financial<br>Reasons |
| 49 6 0  | 6                          | 1,302                                | 641            | 93          | 548  | 72.68                     | %  | 829                             | 27                                  |                      | 31%  | 29%                                 | 2%  | 16%   | 0  |                       | 0%  | 0                                  | 0  | 0   | 0%  |

<sup>\* -</sup> Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

<sup>\*\* -</sup> Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

<sup>\*\*\*-</sup> Abbreviation: N/R - Not reported through the WMMR. Reports submitted using other methods are not reflected.

<sup>\*\*\*\* -</sup> Abbreviation: N - New, IP - Immediate Past, R - Repeat.